



● **M.NETWORK**

M. Network is a premier entrepreneurship opportunity driven by a powerful business model, retail friendly, innovative products, and a lucrative commission plan. The M. Network attracts motivated like minded individuals who are seeking a better future.

● **M. NETWORK POWER PLAN (COMMISSION PLAN)**

The M. PowerPlan is designed to reward and incentivize Members of the M. Network to sell, or retail M Network products to customers. M. Network products can be purchased by customers at retail prices (no Membership) and wholesale prices (with Membership only). Through leadership advancements Members can build a network or team of individuals who are also selling products to customers. In so doing, a Member leader can earn commission payouts on their entire team of customers.

There are many ways to earn commissions on product sales with the M. Network: Retail Sales, Personal Rebates, Fast Cash and the “8 in 8” recruiting bonus, Matrix Level Payout, and Global Bonus programs.

● **MEMBERSHIP**

Becoming a Member of the M. Network is easy, simply pay the annual Membership fee. The M. Network Membership fee is \$99. There is an annual renewal fee of \$49 which will automatically occur one year from the date of joining. Once enrolled, Members are then able to purchase product at wholesale price, and have the option of building a business with M.Network using various sales avenues.

Membership fees cover the costs of supporting our Member retail network, retail website hosting, and are non-commissionable. M. Network does not pay commissions for, or, in any way incentivize the recruitment of other Members, rather, it pays solely on product orders.

RETAIL SALES

Retail sales are the foundation of the M. Network commission plan. Members can purchase M. products at Membership-only pricing and resell those products via in-store sales, expo's, events, home parties, online market sites, M. Network Member websites, word-of-mouth marketing, advertising, direct to customers, clients, or businesses, and through many other traditional means. M. Products are Retail Ready™, and are packaged for resale with UPC codes for retailing convenience.

When product is sold at retail price, the M. Network Member retains the difference between the retail price and the wholesale price as profit. If the sale takes place on a Member website, Retail profits are paid weekly through the standard commission payout process.

🕒 IN-STORE SALES

Members may promote and sell M products in non-chain, non-franchise retail stores. Members MAY NOT advertise M products for less than the suggested retail price outlined in the Member Back Office product catalog.

🕒 EXPO'S, EVENTS AND HOME PARTIES

Other than adhering to retail advertising guidelines, there are no restrictions on Members selling products at Home Parties, expos, events, conventions, fairs, conferences, or other events. Members MAY NOT advertise M products for less than the suggested retail price outlined in the Member Back Office product catalog.

🕒 IN-STORE SALES

Members are allowed to sell M. products through online market sites such as Amazon, Etsy and, Ebay. So long as they properly reference and use the M. Network Product UPC codes for tracking purposes

AND follow the M. advertising guidelines. Members MAY NOT advertise M products online, offline, or in any advertisement, circular, flyer, or brochure for less than the suggested retail price outlined in the Member Back Office product catalog. Members who wish to sell on their own website (not provided by M Network) or through their own shopping cart must agree to and sign the Member Retail Website Agreement and pay any associated compliance fees.

🕒 M. NETWORK MEMBER WEBSITES

M.Network Member websites allow retail customers to purchase product easily and without enrolling as Members. Each Member has a M. Network website to which retail customers who do not wish to become members can purchase product at the retail price. Retail customers are able to purchase their product with the ease of online shopping and have their product shipped directly to an address of their choosing.

🕒 ADVERTISING RESTRICTIONS ON RETAIL SALES

Members MAY NOT advertise M products online, offline, or in any advertisement, circular, flyer, or brochure for less than the suggested retail price outlined in the Member Back Office product catalog.

Once a Member is enrolled, they have several ways to immediately start earning commission; Fast cash and the 8 in 8 bonus.

RETAIL PACKS & FAST CASH

When enrolling to become a Member you may choose to purchase a Retail Starter Pack. Retail Packs are filled with M. products, brochures, samples, and other tools needed to help new Members generate retail sales. For details on current Retail Starter Pack offerings please see the catalog in the Member Back Office.

The M. Network Fast Cash program is designed to incentivize new Members to make money through retailing. When a Retail Pack is purchased a Fast Cash commission is paid to the enroller.

Fast cash commission is paid on a weekly basis and pays the sponsoring Member for each Retail Starter Pack sold to new enrollees.

THE FAST CASH COMMISSION PAYOUT IS AS FOLLOWS:

\$25 is paid to the immediate upline enroller on the sale of a \$149 Apprentice Pack

\$75 is paid to the immediate upline enroller on the sale of a \$249 Master Pack

\$150 is paid to the immediate upline enroller on the sale of a \$499 Elite Pack

OTHER COMMISSION ON RETAIL STARTER PACKS:

In addition to the Fast Cash commission, the Retail Starter Packs also pay PV into the PowerMatrix which is used towards Business Center qualification:

30 CV / 60 PV is paid on the \$149 Pack

60 CV / 60 PV is paid on the \$249 Pack

120 CV/180 PV is paid on the \$499 Pack

In addition to the \$75 Fast Cash for each \$249 Master pack, the sponsor will also receive 60CV which will count towards that month's commissionable volume in the matrix. Another Fast Cash option is \$150 for every \$499 Elite pack sold for which the sponsoring Member will also receive 120CV for that month and 180 PV-which can be used towards Business Center qualification.

8 IN 8 BONUS

The 8 in 8 bonus is a bonus program paid on a weekly basis to the sponsoring Member in addition to the Fast cash. To be eligible for the 8 in 8 bonus, the sponsoring Member must enroll

8 new Members in 8 weeks who each purchase a qualifying Retail Starter Pack. For every 8 enrollees who order the \$249 Master pack, in any 8 week period, the sponsoring Member will earn a \$250 8 in 8 bonus. For every 8 enrollees who order the \$499 Elite pack in any 8 week period, the sponsoring Member will earn a \$500 8 in 8 bonus.

The 8 in 8 Bonus is earned in addition to the Fast Cash bonus.

Example:

If a Member enrolls 8 people in 8 weeks who each purchase \$249 Retail Starter Pack, the enrolling Member will earn \$600 in Fast cash (\$75 per Retail Starter Pack x 8 enrollees = \$600). In addition to the \$600 Fast cash earned, the sponsoring Member will also earn an additional \$250, bringing the total the earnings to \$850 (\$600 Fast cash + \$250 8 in 8 bonus = \$850).

Any mix of 8 Retail Starter Packs in 8 weeks pays the lesser of the two amounts for the 8 week period. Example: A Member sells six \$499 Retail Starter Packs and two \$249 Retail Starter Packs in the 8 week period. The 8 in 8 bonus will be \$250 based on the lesser value of the two Retail Starter Packs.

M POWER MATRIX™

The Power Matrix is a commission structure in which leaders can earn commission on up to 12 levels of the volume within their organization.

POWER MATRIX LEVEL REQUIREMENTS:

With a minimum of 60PV during the qualification window, active Members have the opportunity to earn 5% of commissionable volume on every order placed within the first 4 levels of their organization.*

KEY TERMS:

PTV - (Personal Team Volume) is the accumulation of Qualification Volume from personally sponsored Wholesale Members, their customers and their sponsored downlines customers. PTV includes all retail volume for each of these same Members.

Sponsorship Leg: A personally sponsored member and all of their personally sponsored members and so on, with their associated customers and personal volumes.

70/30 Rule: Starting with the M2 Rank, 30% of the required PTV must come from a more than one sponsorship leg.

M1

480 PTV, in addition to 60PV qualification requirement, unlocks the M1 rank and allows Members to also earn 5% commission for levels 5 and 6 in their organization.*

M2

2,000 PTV, in addition to 60PV qualification requirement- using 70% of PTV coming from any single sponsorship leg, unlocks the M2 rank and allows Members to also earn 5% commission for levels 7 and 8 in their organization.*

M3

5,000 PTV, in addition to 60PV qualification requirement - using 70% of PTV coming from any single sponsorship leg, unlocks M3 rank. M3 allows Members to also earn 5% commission for level 9 in their organization.*

M4

50,000 PTV, with only 70% of PTV coming from one sponsorship leg, in addition to 60PV qualification requirement, unlocks M4 rank. M4 allows Members to also earn 5% commission for level 10 in their organization.*

M5

100,000 PTV, with only 70% of PTV coming from one sponsorship leg, in addition to 60PV qualification requirement, unlocks M5 rank. M5 allows Members to also earn 5% commission for level 11 in their organization.*

M6

200,000 PTV, with only 70% of PTV coming from one sponsorship leg, in addition to 60PV qualification requirement, unlocks M6 rank. M6 allows Members to also earn 5% commission for level 12 in their organization.*

Note: Only the volume from personally sponsored Wholesale Members and their sponsored downline (including retail orders under those same Members) in the organization counts towards PTV. You can get paid on volume from matrix spillover, however rank advancement is based on PTV.

PAYOUT

The M PowerMatrix Pays 5% of all orders in your organization and up to 12 levels depending on your paid as rank.

*Provided the orders being counted towards PTV are not returned, in which case, commission will be adjusted accordingly and any overpayment will be recouped.

LEVEL	MEMBER	M1	M2	M3	M4	M5	M6
1	X	X	X	X	X	X	X
2	X	X	X	X	X	X	X
3	X	X	X	X	X	X	X
4	X	X	X	X	X	X	X
5		X	X	X	X	X	X
6		X	X	X	X	X	X
7			X	X	X	X	X
8			X	X	X	X	X
9				X	X	X	X
10					X	X	X
11						X	X
12							X

🕒 PERSONAL REBATE PROGRAM

The personal rebate program has two parts to make it successful and pay out appropriately.

1. The first is the tiered system of rebates. Any volume over the 60 in PV per active business center from retail or personal orders on the Member's [total] business centers qualifies for a 5% personal rebate bonus that pays to the individual on a monthly basis. This rebate will appear as a "Personal Rebate Credit". A second tier rebate for any volume over 2,000 PV from retail or personal orders on the total Member's business center the individual cumulative volume qualifies for a 10% personal rebate credit that pays in the monthly commission payout run.

2. To pay for the 5% rebate and 10% rebate the system will adjust the Commissionable Volume on the Member's total 'rebated' PV by 10%* and 20%** respectively. QV (Qualifying Volume) remains the same whenever CV is adjusted negatively so that when any CV is adjusted for PRC (personal rebate credit), any volume qualifications are not diminished.

LEADERSHIP PERKS & GLOBAL POOL

The global pool is another way top M. Network leaders can be rewarded for their hard work and entrepreneurship in the organization. A percentage of M. Network Commissionable Volume-- is set aside in the form of a 'Global Bonus Pool.' Top performing Members may earn shares in this quarterly Global Bonus Pool based upon certain performance and rank requirements. As M Network grows, so will the Global Bonus Pool and therefore the greater the paid bonuses.

DEFINITIONS

Active Member: A wholesale Member who is in good standing with the company and is able to earn commissions/bonuses.

Founding Members: Founding Members are recognized as the first few Members who committed to the M. Network and purchased an M founder pack prior to the pre-launch phase of business.

Secondary Business Centers: Wholesale Members can qualify for additional business centers through an initial order of a \$499 Elite Pack or when a member personally enrolls three active wholesale Members. These secondary business centers are tied to the main business center-meaning the rank of the main business center is used for commissions earned on the secondary business centers.

Commission Qualified: Member has at least 60PV in the current monthly commission period.

Clawbacks: When customer or member orders are returned after the close of a period, and within M Networks standard refund period, as defined in the refund policy (typically 30 days) a members commissions may be adjusted accordingly and any overpayment will be recouped in the next commission period. These returns can affect a Member's PTV and thus their rank as well as the actual payout of the order. If a partial return occurs, a percent will be calculated based on the amount of commissionable volume on the original order, and the commissionable volume of the return order

Inactive: A Member who is not Commission Qualified (has at least 60PV in the current commission period) for six commission periods or six consecutive calendar months

Paid Rank: This is the rank a Member will be paid at during the commission period. A paid rank could potentially be greater than or less than a Member's Title Rank. This rank is based on current qualifications and can change with each new commission period. If a Member fails to meet the previous month's qualification for rank,

they will keep the highest title earned but their payout changes to whichever rank they have met the qualifications for during the current month. Members can qualify for the next rank as they hit the qualifications during any given qualification period or window.

PTV: Personal Team Volume: This is the accumulation of Qualification Volume from personally sponsored Wholesale Members and their sponsored downline. PTV includes retail volume for each of these same Members.

CV: Commissionable Volume: Volume that is designated on an order/item for commission purposes only. CV is used to calculate commissions.

PV: Personal Volume: Total qualification volume from a Member's personal orders and their customer orders.

QV: Qualification Volume: Volume that is designated on an order/item for Qualification purposes only.

RV: Retail Volume: This is qualification volume from retail customers. It does not include volume from the Wholesale Member. This volume is counted towards the referring Member's Personal Volume.

GV: Group Volume: Total downline matrix volume within a commissionable period. GV is presented for each business center.

Title: This is the highest rank achieved to date. Sometimes referred to as High Rank or Pin Rank.

Enroller/Sponsor Tree: The Enroller Tree is the organizational structure that tracks who brought whom into the company. It has unlimited depth and width.

Matrix/Placement Tree: is the M Network organizational structure of two limited width and with no depth restrictions. Matrix levels are filled from top to bottom and left to right.

Commission Periods:

WEEKLY: The Weekly Commission is calculated every week after the close of the commission period. Weekly periods are from 12:00 am Monday to 11:59 pm Sunday night Mountain Time. Weekly commissions are paid the second Monday after the commission period had ended (8 days after period close).

MONTHLY: Monthly commissions are calculated monthly after the end of the calendar month. Monthly commissions are paid the second Monday of the month after the commission period has ended.

VOLUME PLACEMENT WITH MULTIPLE BUSINESS CENTERS

Because Members can have multiple business centers and each of the secondary business centers are tied to the main business center's rank . All volume and orders are placed on the main business center and volume will be distributed between the other business centers.

For qualification purposes, retail PV and any other PV will be assigned to multiple business centers in increments of 60 PV from oldest business center to newest.

